

# The Rise of the Modern Estimator

[ Article originally appeared in Autodesk Construction Cloud Blog. <https://construction.autodesk.com> ]

By Nate Coombs,

What we in America call Estimators, and what the rest of the world calls Surveyors, have been around for thousands of years. Today, estimators are the unsung heroes of a project team. No matter where you go, they carry the most risk while getting the least amount of recognition for their success. Their success is a critical element of how a company continues operating at a profit for another day.

## The History of Surveying

To understand how modern estimation got where it is today and exciting growth opportunities for the future, it's important to understand the profession's origins.

The roots of quantity surveying as we know it today can be found following the Great Fire of London in 1666. Before then, master builders and masons were commonly paid by the day, leaving less need to understand the total cost of the project from the onset.

That doesn't mean they didn't exist before then, because even God needed an estimate.

For instance, in the Bible, Luke 14:28 reads "For which of you, intending to build a tower, sits not down first and counts the cost to see whether he will have sufficient to finish it?" Would you believe me if I said it even went back further than that?

There are records from the construction of the pyramids and Egyptian temples back in 2500 B.C. that reference a "measurer of royal works." 4500 years have passed and the biggest mistake they have ever made is changing their name from that.

After the Great Fire, wealthy folks started hiring and contracting others to design and build their homes for them. A lot of reconstruction was needed which led to a decision to pay craftsman a standard rate to complete work.

That, in turn, left a need to understand the exact quantity of work required. Once this was established, competition rose and master builders started taking bids and negotiating rates with the building owners.

Surveying practices started to gain legitimacy in the late 1700's, continuing to grow until the late 1860's, when a man named John Clutton was elected as the first president of the Surveyors' Association, made up of 49 members in London, England. This organization is now known as the Royal Institution of Chartered Surveyors and has 134,000 members. The term surveyor is inclusive of many professions from building surveyors to land surveyors, all the way to environmental surveyors, but today is all about the quantity surveyor.

## Same Job, New Tools and Mindsets

So what do all these surveyors who operated prior to 1990 have in common? They were most likely doing everything BY HAND. Can you imagine estimating the Golden Gate Bridge (1933), Empire State Building (1930), and the Eiffel tower (1887), with nothing but a pen and paper? The amount of time and effort taken must have been enormous, not to mention the margin of error.

The good news is that it's not 1980 anymore, and the number of tools on the estimator's tool belt has risen dramatically. BIM, cloud based takeoff tools, estimating databases, historic cost analysis, value engineering tools, carbon tracking tools, and more are all available to make sure an estimator can be as precise and confident in their number as possible.



Continued on page 4

# Will a new oversight position help California's high speed rail plans get on track?

[ Article originally appeared in [www.calmatters.org](http://www.calmatters.org) ]

By Ralph Vartabedian,

After a decade of cost, schedule, technical, regulatory, personnel and legal problems, the California high speed rail project will be getting an inspector general soon as part of a deal between Gov. Gavin Newsom and the Legislature.

The new investigative position is intended to intensify oversight and improve performance of the \$105 billion railroad project. Enthusiasm for the change is high, but whether it will fix everything is uncertain, even among state leaders.

"There is nothing but problems on the project," said Speaker Anthony Rendon, a Lakewood Democrat. "The inspector general provides oversight and some sense of what is going on

with management. That has been missing for a long time."

But will it work?

"We don't know," Rendon said. "We need to be vigilant. The IG will provide what we need to carry that out."

Until now, a variety of outside agencies have advised the Legislature and the governor on the project, resulting in recommendations that often were not carried out. In some cases, they required changes that nobody had the power to make and in other cases carried too high a political price with outside interest groups.

In 2012, the Legislative Analyst's Office recommended against an appropriation to start construction, arguing the California High-Speed Rail Authority wasn't prepared. Gov. Jerry Brown lobbied the Legislature for it and won. Now, many agree the LAO was right. The Peer Review Group has long warned that the state

needs a secure financing plan. But the project proceeds without one.

Such outside advisors have lacked the resources and the mission to intensively delve into the day to day work of the rail project, its army of consultants and its stable of international contractors.

"The IG will bring a level of oversight that we have not had before," said Helen Kerstein, the lone bullet train expert at the Legislative Analyst's office. "This is very powerful."

The law creating the inspector general lists a wide range of authorities the new office will have: full access to all the project's records; authority to review contracts and change orders; and issuing subpoenas for witnesses and records, among much else.

"It is not some person sitting in a basement," said Laura Friedman, chair of the Assembly

Continued on page 10

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## TRANSFORMATIVE COMMUNITIES

# The Transformative Power of Partnership

[ Article originally appeared in  
<https://greenlining.org> ]

By Isa Gaillard and Alexa Diaz,

After a decade of advancing racial equity in transportation electrification, the Greenlining Institute was awarded the Community Partner Award at Forth's Roadmap Conference in June.

"The Greenlining Institute has been a national leader in bringing the benefits of electric mobility to communities of color," said Jeff Allen, Forth's Executive Director. "Greenlining was visionary in seeing how this new technology could benefit communities, and understanding the need for smart, well-organized advocacy to make sure that would happen."

One of Greenlining's first campaigns advocating for equity in electric vehicles was Charge Ahead California, a coalition of environmental justice, equity, and environmental groups that partnered up in 2013 with the goal of putting 1 million light, medium, and heavy-duty electric vehicles on California's roads by 2023. In February of this year, we not only accomplished this goal early, but have already surpassed it. Now, the coalition continues this important work today, fighting to ensure the state's EV policies and programs center equity.

Community guides every stage of our work, which is why Greenlining and Forth partnered in 2020 to respond to the need for equitable transportation electrification that centers community

Continued on page 10



TEEM had our first in-person Annual Convening in Portland, Oregon where we spent time deepening relationships, collaborating on strategies, and co-determining our vision for the future of the community of practice.



## TECHNOLOGY EQUITY

# Hurdles and Hidden Opportunities for Women in Construction Tech

[ Article originally appeared in  
[www.constructionexec.com](http://www.constructionexec.com) ]

By Marge Hart,

Reports about the underrepresentation of women in the construction industry are all too familiar. Only a small percentage of jobs in construction are held by women. According to the U.S. Bureau of Labor Statistics, women comprise only 11% of the con-

struction industry workforce. That's true not only for skilled trade or labor positions, but also for administration, support, management and leadership positions. And it's true throughout AEC professions, not just for contractors.

Similar conditions exist in the technology industry. According to a Deloitte report, only one-third of computing jobs in the United States are

held by women; fewer women are entering the industry, and women leave tech at a much faster rate than men. So it's no surprise that women make up a small part of the workforce in the construction technology industry. The challenges and misconceptions that hold women back from pursuing careers in AEC and technology are compounded when it comes to construction tech.

While the situation may seem daunting, the underrepresentation of women in construction technology also offers significant opportunities for women to enter the industry as well as to thrive and advance their careers.

Visit this link for the full article:  
[www.constructionexec.com/article/hurdles-and-hidden-opportunities-for-women-in-construction-tech](http://www.constructionexec.com/article/hurdles-and-hidden-opportunities-for-women-in-construction-tech)

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# CALIFORNIA SUB-BID REQUEST ADS



Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBE for the following project:

**Caltrain ~ Peninsula Corridor Joint Powers Board  
Guadalupe River Bridge Replacement Project – San Jose  
Solicitation No. 22-J-C-032**

**REVISED Bid Date: August 17, 2022 at 2:00 PM**

**\*\*Bidding Electronically. Quotes need to be received by 11:00am on bid day\*\***

All DBE's providing quotes on this project must be certified in a NAICS code applicable to the kind of work quoting on this project. Please make sure to include NAICS code(s) & description(s) on all bids/quotes/proposals. All DBE's bids/quotes/proposals received by Brosamer & Wall will serve as the written confirmation prime contractor is required to submit on the bid due date as proof that DBEs are participating in the contract. Refer to Bid Documents Section 00801 – DBE Contract Goal.

**CONTACT:**

Debbly Pannell  
Brosamer & Wall Inc.  
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596  
PH: 925-932-7900 • FAX: 925-279-2269

**PROJECT SCOPE:**

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

Construction Staking; SWPPP; ESA Fence; Fence Removal; Demo Bridges; Settlement Monitoring; Site Clearing; Rail Excavation & Embankment; Structure Excavation; Structure Backfill; Channel Excavation; Hazardous Material Testing; Rip Rap Erosion Control; Third Part Fiber Optic & PCJPB PTC Fiber Optic Support Facilities; HMA; Landscaping; Concrete Anchorage Devices; Polyurethane Bearing Pad; Elastomeric Bearing Pad; Reinforcing Steel; Concrete (Bridge Structure; MT1 Bridge CIP Deck & Ballast Curb); PC/PS Concrete Single Cell Girder with & without Ballast Curb; Cast-in-Drilled-Hole Concrete Piling; Steel Walkway Grading; Steel Pipe Handrailing; Structural Steel (MT1 Bridge, DPG Span); Miscellaneous Steel (Deck/Armor Plates, Walk Brackets, HR Posts, Deck Drains); Bridge Deck Waterproofing; Clean and Paint Structural Steel (MT1 Bridge, DPG Span); Track Removal and Salvage; New Track Construction; Realign Track; OCS Grounding & Bonding; Traffic Control; Temporary Erosion Control

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debbly Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at website: <https://smctd.bonfirehub.com/opportunities/56097>. B&W will also make plans & specs available electronically. Please email Debbly Pannell at [dpannell@brosamerwall.com](mailto:dpannell@brosamerwall.com) for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. \*\*Submit ALL bid/quotes/proposals via email to [estimating@brosamerwall.com](mailto:estimating@brosamerwall.com) or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please include your CSLB License Number, DIR Registration Number & NAICS Code on all bid/quotes/proposals. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 17, 2022.

**B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.**



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909

Phone: (925) 829-9220 / Fax: (925) 803-4263

Website: [www.desilvagates.com](http://www.desilvagates.com)

ESTIMATOR: TROY SNYDER

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**POTRERO POWER STATION – Phase 1 Street Improvements**

420 23rd Street, San Francisco, CA 94107

Local Business Enterprise Goal Assigned is 17%

OWNER: CALIFORNIA BARREL COMPANY, LLC

1201 Illinois Street #A, San Francisco, CA 94107

**BID DATE: AUGUST 16, 2022 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

The key components of Phase 1 Street Improvement Plans (SIP) are outlined as follows:

Demolition of at-grade and below-grade structures, utilities, appurtenances and facilities; Protection of existing structures, utilities, appurtenances and facilities; Utility relocation; Utility construction, including wet utilities (combined sewer and storm, public storm drain, private storm drain, low pressure potable water, auxiliary water, non-potable water), and dry utilities (joint trench, electric 12kV underground substructure, DT substructure, Comcast substructure, AT&T substructure); Roadway retaining wall construction; Structural concrete; Architectural concrete; Traffic control; SWPPP; Roadway and surface improvements; Hardscape; Street lighting; Site Furnishings; Storm water plan improvements; Roadway planting, irrigation and landscape

Plans and specifications may be reviewed and downloaded from the Building Connected site at <https://app.buildingconnected.com/public/606cc19ad9e8cb00c504ae7c>

A Pre-Bid Coordination Meeting and Job Walk will be held on July 26, 2022 at 8:00 AM located at 420 23rd Street, San Francisco, CA 94107.

Bids to be submitted through Building Connected. If you have questions, please email Troy Snyder at [tsnyder@desilvagates.com](mailto:tsnyder@desilvagates.com).

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



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Dublin, CA 94568-2909

Phone: (925) 829-9220 / Fax: (925) 803-4263

Website: [www.desilvagates.com](http://www.desilvagates.com)

ESTIMATOR: VICTOR LE

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 680 – HIGHWAY IN ALAMEDA AND CONTRA COSTA COUNTIES AT SUNOL AND IN SAN**

**RAMON BETWEEN 0.4 MILE SOUTH OF**

**CALAVERAS ROAD UNDERCROSSING TO**

**0.9 MILE NORTH OF ALCOSTA BOULEVARD OVERCROSSING**

Contract No. 04-0Q30U4

Federal Aid Project No. ACIM-680-1(990E)

Disadvantaged Business Enterprise (DBE) Goal Assigned is 26%

OWNER: STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,

Sacramento, CA 95816

**REVISED BID DATE: July 28th, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/ materials including but not limited to:

AC Dike, Biologist, Consultant, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion supplier, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Hazardous Material, K-Rail Supplier, Landscaping / Irrigation, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, PCC Paving, Roadside Signs, Rumble Strip, Sign Structure, Soil Nail, Structural Concrete (Retaining Wall), Striping, SWPPP Prep/ Water Pollution, Control Plan Prepare, Temporary Erosion Control, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Subbase Material, Class 2 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Asphalt Treated Permeable Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0)

or from the Owner's site at [http://www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



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For more info contact  
Valerie Voorhies at  
[vvv@sbeinc.com](mailto:vvv@sbeinc.com)



# CALIFORNIA SUB-BID REQUEST ADS

## FLATIRON

REQUEST FOR QUOTES FROM CERTIFIED  
DBE/MBE/WBE/SBE/SBRA/LSAF/HUB Zone SUBS, SUPPLIERS & SERVICE PROVIDERS

City of Sunnyvale, California  
SUNNYVALE CLEANWATER PROGRAM (SCWP)  
Secondary Treatment and Dewatering Project  
Public Works Project NO. UY-21-07

**\*\*This project is CWSRF & WIFIA Funded, EPA forms are required prior to bid day\*\***

Engineers Estimate: \$250M  
**BID DATE: August 10th, 2022 at 3:00 PM**

We are soliciting quotes for the following Divisions and items of work: For Divisions 02, 03, 04, 05, 06, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, including, but not limited to:

AC Paving, Rebar, Electrical, Minor Concrete, Masonry, Welding, Aggregates, Ready Mix, Concrete Pumping, Auger Cast Piles, Welded Steel Pipe, Underground Pipe Products (PVC, DUCTILE), Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Underground Precast, Street Sweeping, Sheet Pile Installation, Dewatering, Mechanical Equipment (Furnish & Install), Shoring, Grouting, Concrete Formwork, Structural Steel, Architectural Woodwork, FRP Fabrications, Damp Proofing, Metal Roof, Wall and Soffit Panels, Hollow Metal Doors & Frames, Overhead Coiling Doors, Glazing, Framing & Gypsum Board, Acoustical Panels, Tile, Painting & Coating, Bird Deterrent, Signage, Safety Equipment, Toilet Accessories, Pumps, Slide Gates, Mixers, Blowers, Odor Control, Metal Building Systems Manual/Electric Actuators, Pre-Stressed Concrete Tank, Fire Extinguishing Systems, Bridge Cranes, Hoists and Davit Cranes, Valves, Pipe Supports, Piping Insulation, Plumbing, HVAC, Louvers, Instrumentation/Controls

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

Project documents may be downloaded from the DemandStar website after you register for access, or they may also be downloaded for FREE from our Box ftp site. Please send an email request to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com). Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 Bid Fax 707-746-1603  
Equal Opportunity Employer  
License No. 772589

## FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS/SUPPLIERS/SERVICES

Caltrans Contract 05-0C7324  
Construction on State Highway in Santa Cruz County in and near city of Capitola  
from 0.2 mile South of 41st Avenue overcrossing to 0.2 mile North of Soquel Drive overcrossing  
(General Work Description: Construct pedestrian overcrossing and auxiliary lane.  
EE: \$26M DBE Goal 27% Bid Date: July 27th, 2022 at 2:00 PM

**\*\*This is an Electronic bid submittal\*\***

**\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\***

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following Items of work, but not limited to:

CAS/Roadway Signs, Clear & Grub, Erosion Control, Landscaping /Irrigation, AC Paving, Cold Plane AC, CIDH, Joint Seal Assembly, Rebar, Overhead Signs, Painting Steel/Concrete Stain, AC Dike or Curbs, Underground Utilities, Fencing, Metal Railing, MBGR, Bridge & Roadway Concrete Barrier, Striping, Electrical, Minor Concrete, Masonry, Pavement Fabric, Welding, Aggregates, Ready Mix, Concrete Pumping, Underground Pipe Products, Misc. Iron & Steel, Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Lead Compliance Plan, Paving Oil, Bridge Bearings, Underground Precast, MSE Wall Material, Street Sweeping, Traffic Control, Whale Cut Outs, Steel Soldier Piles, 66" Steel Permanent Casing, Bridge Joint Seal, Isolation Casing, Precast Concrete Panels, Asbestos Monitoring (Abatement), Survey, and Quality Control Testing.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our [Box.com](http://Box.com) ftp site upon email request.

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You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

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Email: [bidday@cqcontractors.com](mailto:bidday@cqcontractors.com)  
Fax: 415-206-0528

REQUEST FOR  
QUALIFIED DBE SUBCONTRACTORS & SUPPLIERS  
FOR:

GUADALUPE RIVER BRIDGE  
REPLACEMENT PROJECT

**Revised Bid Date: August 17, 2022**

Quotes needed: SWPPP, Quality Assurance / Control, Material Testing/Inspection, Environment Monitoring, Survey, Hazardous Material Abatement / Disposal, Traffic Control, Earthwork, Tree Removal, Pier Drilling, Asphalt Paving, Landscaping / Irrigation, Hydraulic Seeding, Roadway Traffic Striping, Concrete Hardscapes / Flatwork, Electrical, Structural Demolition, Rebar Fabrication / Installation, Structural and Miscellaneous Metals, Fencing, Painting / Anti-Graffiti / Coatings, Cathodic Protection, Concrete Pumping, Trucking, Crane / Hoisting Service, Sheeting & Shoring, Ready Mix Concrete, Aggregate Materials, Track Ballast, Geotextile Materials, Pipe Materials / Appurtenances, Controlled Low Strength Fill Material, Track Materials, Structural Precast Material Fabrication / Installation

Plans and Specs are available at  
[www.smctd.bonfirehub.com](http://www.smctd.bonfirehub.com)

**An Equal Opportunity Employer**

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than **August 12, 2022 at 5:00 P.M.**

Please include your DIR Registration No, License No., on your proposal.

# The Rise of the Modern Estimator

Continued from page 1

So much of the way that our industry works has changed since the 80's, but the estimating job is still the same: provide the proposed budget for the proposed work as quickly as possible. What has changed is the minds of many estimators themselves. I have met plenty of ambitious people who are hungry to embrace technology and change the way they think about task.

## The Estimator of 2022

Today's estimators take the age-old task of developing cost to the next level. If you look at the computer screen of a new age estimator, you see a 3D Model on one monitor, the PDF contract documents on another, and right in the middle is a list of 10 similar projects that have been built in the past 10 years to set their baseline.

If you look at that estimator's calendar, you'll see meetings with the owner, the design team, their estimating peers, and VDC. They are constantly collaborating, and they are no longer just reacting to updates to design documents. They are meeting with owners ahead of time to help inform design and reduce risk and talking with design teams to inform them of the details they need to be more efficient. Fixing a budget starts with making sure they don't inherit an owner's



misunderstanding of a cost before the documents are even created.

They get their hands on the model first thing and have already shifted their mindset away from quantification and more towards analysis. Quantities are established the second they get the model, saving them time and allowing them more opportunity to assess risk. They know the real art of their job is not to get every little quantity correct, it's to know what isn't shown and being able to fill in the gaps. It is an estimate, not an exactimate, and every little quantity accounted for is less important than getting the project into the right cost range and being confident about the number they provide.

Unsurprisingly, you can still find many that distrust 3D models, and sometimes contract types

restrict one's ability to be tech forward and collaborative as they would like to be. At the end of the day, new age companies drive new age people, and certainty is more important than short term savings.

## Embrace the Golden Age of Estimation

New age companies aren't the only way to drive change, there is a responsibility that falls on the solution providers to innovate and provide cutting-edge tools to the industries they serve. Estimators have been waiting a long time for that to change and I can say with confidence that their golden age has finally arrived.

More and more I hear estimators getting tasked with more and more projects. But there's only one thing we can't get more of: time. The more they can do with less is the key to their success, and technology has been the missing link for many years.

I don't think there has ever been a better time to be an estimator. Design data is improving rapidly, technology for preconstruction is a hot topic at tech companies across the globe, and collaboration has never been easier. It's time to seize the day, what tools will you keep in your toolbox?

**SOURCE:** <https://constructionblog.autodesk.com/modern-estimator/>



# CALIFORNIA SUB-BID REQUEST ADS



**Kiewit Infrastructure West Co.**  
4650 Business Center Drive • Fairfield, CA 94534  
Attn: Amanda Schroeder at [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Phone (707) 439-7300 • Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in **Sunnyvale, CA:**

**SCWP – Secondary Treatment and Dewatering Project**  
**Public Works Project No. UY-21-07**  
**Owner: City of Sunnyvale**

**Bid Date: August 10, 2022 @ 3:00 PM**

**Subcontractor and Supplier Scopes are due August 03, 2022 and Quotes NO LATER THAN August 09, 2022 at 5 PM.**

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

**Asphalt Paving • Acoustical Ceilings and Wall Panel • Aggregates • Architectural Woodwork • Auger Cast Piles • Bird Deterrent Devices • Building Furnishing • Building Insulation • Building Interior • Specialties Building Safety & Fire Protection • Cast-in-Place Concrete • Cathodic Protection • Cellular Concrete • Ceramic Tile • Concrete Formwork • Concrete Pumping • Concrete Supply • Crane & Hoists • Dewatering • Doors • Earthwork • Epoxy Injection System • Erosion Control • Expansion Joint • Fiberglass Reinforced Plastic • Fire Suppression • Flashing & Sheet Metal • Flooring • Framing & Gypsum Board Hatches • HVAC • Installation of Truck Scale • Joint Sealants • Masonry • Mechanical Equipment • Metal Roofing • Minor Concrete • Misc. Metals & Structural Steel • Overhead Coiling Doors • Painting & Coating • Pipe & Valve Supply • Potholing • Precast Concrete • Precast Utility Structures • Pre-Fabricated Metal Building & Canopy • Quality Control • Rebar • Shoring • Signage • Skylights • Steel Decking • Striping • Subsurface Utility Exploration/Engineering • Tanks (FRP) • Tanks (Vertical Post-Tensioned) • TPO Roofing • Traffic Control • Trucking • Waterproofing/Dampproofing • Windows & Glazing**

Certified thru, but not limited to, any of the following agencies:  
[www.mdba.gov](http://www.mdba.gov) ; [www.epa.gov](http://www.epa.gov) ; [www.sba.gov](http://www.sba.gov) ; [dot.ca.gov](http://dot.ca.gov)

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs.

Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com) to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case-by-case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Clean Water State Revolving Fund (CWSRF) requirements  
US Environmental Protection Agency (WIFIA) grant requirements  
American Iron and Steel (AIS) requirements  
Davis-Bacon Act and California prevailing wage requirements  
Disadvantaged Business Enterprises (40 CFR Part 33) requirements

An Equal Opportunity Employer  
CA Lic. 433176  
DIR #: 100001147



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**

**Roadway excavation, place CL2 AB, HMA, & RHMA, & modify ramp meters**  
**Hwy 5 - Sacramento • Caltrans #03-4H4814**

**BID DATE: August 10, 2022 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Temporary Fencing, Treated Wood Waste, Contractor Supplied Biologist, Clearing & Grubbing, Shoulder Backing, Structure Excavation, Structure Backfill, Subgrade Enhancement Geogrid, Bonded Fiber Matrix, Compost, AC Dike, Tack Coat, Cold Plane AC, Ground Anchor, CIDH Concrete Pile, Structural Concrete, Concrete Surface Texture, Bar Reinforcing Steel, Structural Shotcrete, Sign Structure, Reinforced Concrete Pipe, Geocomposite Drain, Cleaning, Inspecting, and Preparing Culvert, Culvert Slurry-Cement Backfill, Concrete Slope Paving, Minor Concrete, Detectable Warning Surface, Misc. Iron & Steel, Misc. Metal, Prepare & Stain Concrete, Delineator, Pavement Marker, Milepost Marker, Marker (Culvert), Roadside Signs, Guardrail Systems, Vegetation Control (Minor Concrete), Cable Railing, Transition Railing, Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Changeable Message Sign System, Camera Systems, Modify Lighting Systems, Modify Sign Illumination Systems, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, Modify Changeable Message Sign Systems, Modify Weight-In-Motion System, Geocomposite Drain, Storm Drain Systems, Cured-In-Place Pipeliner, and Construction Materials**

Jason Martin (510-809-3432 [jmartin@ocjones.com](mailto:jmartin@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**REQUEST FOR QUOTATION**  
American Bridge Company is preparing a bid for the following project:  
**GUADALUPE RIVER BRIDGE REPLACEMENT • SAN JOSE, CA, SANTA CLARA COUNTY**  
**CONTRACT # 22-J-C-032**  
**LETTING DATE AUGUST 17, 2022 @ 2:00 PM**

The bid submittal is scheduled for August 17, 2022 @ 2:00 PM. We hereby request that you submit your quotation to us **no later than August 10, 2022 @ 12:00 PM**, on the items of work or materials that your company is certified to supply or perform. We encourage the participation of all DBE (14%) & SBE firms certified on the Office of Civil Rights. All firms are encouraged to include their percentage of participation with their quotation for inclusion into our overall project goals as listed above. **Please email your quotation to [estimating@americanbridge.net](mailto:estimating@americanbridge.net) or fax to (412) 631-2003.**

Peninsula Corridor Joint Powers Board & CalTrain – Guadalupe River Bridge Replacement

Plans and specifications for this project may be obtained through our SmartBid software. Email inquiries to [estimating@americanbridge.net](mailto:estimating@americanbridge.net) and an email with a link will be supplied.

Scopes to be solicited include (but are not limited to) Earthwork/Excavation, E&S Controls, Storm Sewer Piping, Steel Erection, Steel Supply, Rebar Supply, Rebar Placement, Concrete Supply, Concrete Placement, Electrical, Electrical Supply, Drainage Supply, M&P of Traffic Signage, Signage Supply, Signage Installation, Pavement Markings, Landscaping, Seeding, Clearing & Grubbing, Fence Installation & Supply, Guidedrail Installation & Supply, Drilled Caissons, Precast Girder Supply, Bearing Pads, Steel Grating, Steel Handrail, Asphalt Paving, Asphalt Supply, Railroad Track Work, Aggregate Supply, Miscellaneous Metal Supply.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications, and contract for construction of the owner/agency (including addenda thereto) and follow all federal, state, and local laws.

If your firm is awarded the project by American Bridge Company, you will be required to execute our standard subcontract or material supply agreement and adhere to AB's standard Safety and Quality Programs, all of which is available for your review in the AB Standard Programs & Contracts folder within the project Plan Room. Subcontractors, dependent on scale of scope, may be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering a subcontract, the cost of which should be included in your quotation. Suppliers, dependent on scale of scope, may be required to furnish a supply bond before entering into an agreement. If requested, assistance and/or accommodations can be made in obtaining bonding, credit, insurance, etc.

Please note that American Bridge is a safety-conscious company, and the establishment of a safe workplace will receive the utmost attention. All site personnel will be required to adhere to the safety requirements of American Bridge Company and governing agencies.

Should you require assistance, or additional information concerning the above project, please contact Jene Van Zant, 510-808-4564, [jvanzant@americanbridge.net](mailto:jvanzant@americanbridge.net) or Brad Hontz, 412-631-1023, [bhontz@americanbridge.net](mailto:bhontz@americanbridge.net)

American Bridge Company  
1000 American Bridge Way  
Coraopolis, PA 15108  
(412) 631-1000

American Bridge Company is an Equal Opportunity Employer



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Bill Jensen

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**

**Construct auxiliary lane, RHMA-G surfacing, and overhead sign structures**  
**Hwy 237 San Jose**  
**Caltrans #04-0K2404**

**BID DATE: August 18, 2022 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, Temporary Traffic Screen, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Health & Safety Plan, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Structure Excavation (Type Com Aerially Deposited Lead), Geosynthetic Reinforcement, Compost, Asphalt Treated Permeable Base, Data Core, Tack Coat, Cold Plane AC, CIDH Concrete Pile, Structural Concrete, Sign Structure, Biofiltration Soil Media, Trash Net (End of Pipe Connections), Misc. Iron & Steel, Pavement Marker, Treatment Best Management Practice Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), End Anchor Assembly, Alternative In-Line Terminal System, Striping & Marking, Traffic Stripe Tape, Maintain Existing Traffic Management System Elements During Construction, Modify Lighting Systems, and Construction Materials**

Bill Jensen (510-809-3488 [bjensen@ocjones.com](mailto:bjensen@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

The Small Business Exchange Diversity Outreach

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at [vvv@sbeinc.com](mailto:vvv@sbeinc.com)



# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: California Department of Transportation  
Caltrans Contract Number: 07-316004

Revised Proposal Due Date: September 8, 2022 – 2:00 PM  
DBE – 23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

### CONSTRUCTION ON STATE HIGHWAY 14 IN LOS ANGELES COUNTY IN PALMDALE AND LANCASTER FROM TECHNOLOGY DRIVE UNDERCROSSING TO AVENUE "A" OVERCROSSING

Plans & Specs can be accessed and download online at:  
Caltrans Office of Engineer [dot.ca.gov/des/oe/weekly-ads](https://dot.ca.gov/des/oe/weekly-ads)

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:

Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway Excavation, Roadway Excavation (ADL), Class 3 Aggregate Base, Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Joint Seal, Remove Concrete Pavement and Base, Minor Concrete, Paving Notch Extension, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Guardrail Systems, Roadside Signs, Rumble Strip, 6" Rumble Strip (asphalt concrete pavement), Electrical Systems, Structural Signs, Grind Existing Concrete Pavement, Structural Concrete Approach Slab, Concrete Aggregates, Cement, Fly Ash, Admixtures, Tie Bars, Dowel Bars, RSC Aggregate and Cementitious Materials, Trucking, Quality Control, and Water trucks.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer  
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
Phone: (951) 684-5360, Fax: (951) 788-2449  
Lead Estimator: Joe Sidor Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## SKANSKA

Subcontractor/Supplier Bids/Proposals Requested

Owner: Riverside County Transportation Commission  
RCTC IFB No. 20-31-042-00

Revised Bid Date: August 11, 2022 – 2:00 PM  
DBE 20%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

### CONSTRUCTION OF STATE ROUTE 71 / STATE ROUTE 91 INTERCHANGE IMPROVEMENT PROJECT IN RIVERSIDE COUNTY, CALIFORNIA

Plans & Specs can be accessed and download on BuildingConnected at:  
<https://app.buildingconnected.com/public/59b1c09c6ab4570007e09292>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Aggregates, Bearing Pads, Bridge Deck Drainage System, BMP Materials, Formliner, Geotextiles, Joint Seal Material, Miscellaneous Metals, MSE Panels, Pipe Materials, PCC Materials, RCP Pipe, Ready Mix Concrete, Steel Casing, Traffic Control Material, Asphalt Paving, AC Dike, Biologist, Construction Area Signs, Clearing & Grubbing, Concrete Barrier (Bridge), Concrete Barrier (Roadway), Concrete Ditch, Concrete Flatwork, Demolition, Driven Pile, Erosion Control, Fencing & Railing, Grind Existing PCC, Landscape & Irrigation, Masonry Soundwall, Minor Structures, OG Signs, Paint / Stain Concrete, PCC Paving, Post-Tensioned Concrete, Quality Control, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Saw & Seal Concrete, Soil Nails, Striping, Sweeper, Hazardous Material Handling, Underground, Concrete Pump, Trucking, and Water Truck

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible. Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00 pm. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award (180 days). Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include Contractor License Number and DIR Number on all Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer  
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
Phone: (951) 684-5360 • Fax: (951) 788-2449  
Lead Estimator: Jeanine Soriano • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## Why Women in Construction Are Celebrating

[ Article originally appeared in  
[www.constructconnect.com](http://www.constructconnect.com) ]

By Conley Smith,

Long viewed as a male-dominated field, the construction industry has slowly been adding more and more women to their offices and jobsites as they fill roles as varied as construction technologists to painters.

While women make up only 10.3% of the construction workforce, the 1.1 million women employed in construction continue to gain ground every year, according to the National Association of Women in Construction (NAWIC).

As jobs and construction activity begin to slowly return to normal this year and into 2022, JLL is also forecasting the industry will add more than 2 million new jobs. This means more construction-related companies are expected to recruit more women than ever to the construction field.

### Security in a She-Cession

The COVID-19 pandemic has led to five million women losing or leaving their jobs with some dubbing this downturn the "She-Cession." In January alone, some 275,000 women vs. 71,000 men left the workforce, according to the Bureau of Labor Statistics.



Admittedly, the pandemic has put many women in a tough spot. They've had to choose between caring for children at home and staying in the workforce—as daycares shut down and schools went virtual. For some, they are having to re-think their career choices entirely.

For example, women working in the food and bar industry and retail have been particularly hard hit. In retail, where about half of the workers are wom-

en, 383,000 jobs have been lost since February 2020, according to McKinsey & Company,

Photo credit by [www.constructconnect.com](http://www.constructconnect.com)

en, 383,000 jobs have been lost since February 2020, according to McKinsey & Company,

There is probably no better time for women to consider a career in construction. Workforce shortages are a constant concern and new talent will be needed to rebuild the economy and the crumbling U.S. infrastructure.

### Higher Paying Jobs

Average hourly earnings in construction first began to exceed \$30 an hour in 2019. Typically, wages and salaries in construction are 10% higher than private-sector wages, according to the Associated General Contractors of America (AGC). Wages in construction have a history of outpacing and rising faster than other sectors.

In fact, a recent Smart Asset study using data from the Bureau of Labor Statistics showed that the construction jobs popular with women have salaries ranging from \$68,000 for laborers and painters to \$156,000 for construction managers.

In 2015, only one in 15 workers held three of the top 10 fastest-growing jobs for women in construction. These occupations include construction managers, construction and maintenance painters, and construction laborers. All three roles saw increases of more than 50% in female

Continued on page 7



# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

**DBE Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: Los Angeles County Metropolitan Transportation Authority**  
**LACMTA IFB: C88836C1218**

**Please Submit Proposals By: August 15, 2022 2:00 PM**  
**DBE Goal: 22%**

This advertisement is in response to Metro's DBE Program. Skanska USA Civil West California District Inc. intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Requested scopes include, but are not limited to the following and should be based on the project IFB, Contract, and all amendments:

**Soundwall Package 10**  
**Pasadena, CA**

**DBE Outreach Event June 24, 2022 at 9am. Register at: <https://bit.ly/MetroSoundwalls>**

Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00pm. Documents can also be accessed and download online at Building Connected here:

<https://app.buildingconnected.com/projects/62acbb0f5080330064ef1106/bid-packages>

Scopes of work include, but is not limited to: Electrical, Striping, Retaining Wall, Landscaping and Irrigation, Traffic control, QC, Aggregate Base, Concrete Barrier, Roadside Signage, Surveying, Construction Area Signs, SWPPP, Erosion Control, Street Sweeping, Clearing & Grubbing, Trucking, Jointed Plain Concrete Pavement, CIDH Concrete Piling, Minor Concrete, Rebar, Sound Wall Masonry Block, Sign Structure, Reinforced Concrete Pipe, Corrugated Steel Pipe, Precast Concrete Pipe Manhole, Misc. Iron & Steel, Chain Link Fence & Gates, Arborist, Asphalt Paving and Guardrail.

**Assistance:** Skanska intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractors may be requested to furnish a bond. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and suppliers in obtaining bonding, lines of credit, or other capital financing is available through the DOT Bond Assistance Program at (800) 532-1169. You may also contact Merriwether and Williams Insurance Services at (213) 258-3000 or online at <http://imwis.com> for Metro's Bonding Assistance Pilot Program that assists DBEs by providing technical and administrative assistance as well as providing the opportunity to expand their bonding capacity. Under the Program, Metro will provide a bond guarantee to qualified prospective contractors and subcontractors looking to increase their bonding capacity. DBE firms are also referred to the Small Business Administration (SBA) and/or Federal Department of Transportation (DOT) Bond Assistance Programs.

**Subcontracting Requirements:** Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted. **All DBE Firms must be certified by the bid/proposal due date and must provide our office with a copy of your DBE certification to include with the bid/proposal. Should you have any questions regarding LACMTA's certification process, contact LACMTA's certification Hotline at (213) 922-2600.**

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
 EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360

Lead Estimator: Joe Sidor • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: San Bernardino County Transportation Authority**  
**IFB Number: 22-1002784**

**Proposal Due Date: August 10, 2022 - 2:00 PM**  
**DBE Goal - N/A**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE/DVBE/SBE subcontractors related to the scopes of work below for the

**Construction of I-10 Cedar Avenue Improvement Project**  
**In the County of San Bernardino, California**  
**District 8, Interstate 10**

Plans & Specs can be accessed and download online at SBCTA's website at [www.gosbcta.com](http://www.gosbcta.com).

**Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:** Lead Compliance Plan, Traffic Control System, Develop Water, Biologist, Asbestos Cement Pipe Removal, Construction Area Signs, Temporary K-Rail & Crash Cushions, Storm Water Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control Measures, Clearing and Grubbing, Dust Palliative, Earthwork and Grading, Import Borrow, Haul and Disposal of Debris, Geosynthetics, Roadway Excavation, Structure Excavation, Structure Backfill, Cellular Concrete Backfill, Roadside Clearing, Landscape, Planting, Irrigation & Maintenance, Top Soil, Bridge Demolition, Remove Concrete (Miscellaneous), Asphalt Concrete Milling, Storm Drain, PVC, RCP & Alternate Pipe Culvert, Hydroseed, Precast Catch Basin & Manholes, RSP, Hot Mix Asphalt and Rubberized HMA, Aggregate Base, AC Dike, CIDH Pile, Soil Nails, Shotcrete, Jointed Plain Concrete Pavement, Rapid Set Concrete Pavement, Masonry Sound Walls, Minor Concrete Various Items, Striping & Marking, Structural Concrete Bridge, Concrete Approach Slabs & Structures, Precast Girders, Structural Steel Bridge, Bridge Deck Rebar, Rebar, Concrete Retaining Walls, Slope Paving, Joint Seal, Water Line System & Relocation, CL Fence & Gates, Concrete Barriers, Sign Structures, Roadside Sign, Aluminum Sign, Metal Railing, Tubular Rails and Guard Railing, Signal and Lighting System, Fiber Optic System, Ramp Metering System, Changeable Message Sign System.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE/DVBE/SBE Company, please provide your certification letter with your proposal. If you are a non-DBE/DVBE/SBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. To assist DBE/DVBE/SBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

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Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Jerome Di Padova • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## Why Women in Construction Are Celebrating

### Continued from page 6

workers from 2015 to 2019, even though they remain male-dominated.

Of those more than 1.1 million women in construction, here is a breakdown of the different career paths and roles women, according to the NAWIC:

- 28% - Sales and office roles
- 44% - Professional and management
- 1% - Natural resources, construction, and maintenance
- 21.1% - Service occupations
- 5.9% - Production, transportation, and material moving

### More Opportunities for Advancement

When it comes to the front lines of the construction industry, only 1 in every 100 employees in

the field are women. However, the Smart Asset study found that the number of women with the title construction manager increased by 101% between 2015 and 2019—growing to nearly 100,000. This makes it the third fastest-growing job for women overall.

There has also been a 64% increase in the number of women working as construction and maintenance painters, as well as a 50% increase in construction laborers.

Although men hold most leadership roles in the construction industry, there's evidence that having women in leadership roles can have a beneficial impact on any company. Though women own only around 13% of construction firms, 9% of those firms achieve revenues of over \$500,000 or more. Such statistics prove the point that women in leadership roles can have a significant impact on the profitability of any construction business. In fact, 4% of all new construction firms were female owned in 2018.

### Smaller Gender Pay Gap

Interestingly, the construction industry supports gender equality more than most other industries. For example, women in the construction industry earn about 95 cents for every dollar a man earns when compared to the average 80 cents for every dollar a woman earns in other industries. Specifically, women in the construction industry make an average of 95.7% of what a man would make doing the same job.

According to the Bureau of Labor Statistics, that's an 18% pay bump compared to other industries. For example, average weekly earnings in 2017 for women in construction were \$873 compared to \$841 for men.

Female construction managers earn \$1,423 weekly compared to the \$1,439 their male counterparts earned.

### Technology Levels the Field

For many women, construction technology has brought with it greater opportunities for advancement. With emerging technology, women have stepped up to take positions where gender was not an issue.

A recent survey of 1,000 women in construction conducted by Levelset revealed that 81% say that having access to technology has enabled them to do their job, and 84% say their company supports professional training opportunities.

Today, new roles related to innovation and virtual design like chief technology officer, chief innovation officer, and construction technologist, are shattering gender stereotypes.

**Visit the link online for the full article:**

[www.constructconnect.com/blog/why-women-in-construction-are-celebrating-in-2021](http://www.constructconnect.com/blog/why-women-in-construction-are-celebrating-in-2021)



## TEXAS STATE

# Texas A&M Receives Grant for Hempcrete Material Study

[ Article originally appeared in [www.constructionequipmentguide.com](http://www.constructionequipmentguide.com) ]

A plan from Texas A&M University researchers to 3D print new resilient buildings using hempcrete has the potential to lower the environmental impact of traditional construction methods and make housing more affordable and available.

The project will be funded by a \$3.74 million grant from the U.S. Department of Energy Advanced Research Projects Agency-Energy (ARPA-E) Harnessing Emissions into Structures Taking Inputs from the Atmosphere (HESTIA) program.

Petros Sideris, assistant professor of the Zachry department of civil and environmental engineering, will lead the project as principal investigator to develop residential and potential commercial construction designs. His team

consists of Assistant Professor Maria Koliou, Department Head and Professor Zachary Grasley, Professor Anand Puppala, Associate Professor Manish Dixit and Professor Wei Yan of the Texas A&M College of Architecture.

Hempcrete is made by mixing hemp powder, fibers or shives with lime and water, creating a lightweight, green building material.

“While production of conventional construction materials such as concrete requires large amounts of energy and releases large amounts of CO<sub>2</sub> [carbon dioxide], hempcrete is a net carbon-negative material, which can provide major environmental benefits,” Sideris said.

Visit the link below for the full article:

<https://www.constructionequipmentguide.com/texas-aandm-receives-grant-for-hempcrete-material-study/57196>

# Robots Are Coming to the Construction Site

[ Article originally appeared in [www.constructconnect.com](http://www.constructconnect.com) ]

Imagine walking onto a construction site in the near future to find a team of robots doing site grading and layout, laying a brick wall, or even assembling scaffolding trusses. This may seem far-fetched, something you'd expect in a sci-fi flick or a story by Isaac Asimov or Ray Bradbury, but advances in construction robotic technology are quickly making it a reality.

In fact, depending on the type of work you do, you might already be using robots at the construction site. Robotic heat welders and remote-controlled demolition robots have been commercially available for a number of years.

Robots may never completely eliminate the need for human workers in the construction industry, but there are many applications robots could be used to make work on the construction site faster, safer, easier, and less labor-intensive.

The most likely scenario is that robots will be used alongside human workers to augment their work, keep them safer and boost productivity. The current capabilities of existing robots, combined with a growing labor shortage will probably lead to robots handling some of the more menial repetitive tasks, leaving the human worker to focus on other aspects of their job.

Below is a compilation of videos demonstrating some of the technology currently being developed for the construction industry as well as some of the technology already being used.

### Brick Laying Robots

#### Semi-Automated Masonry (SAM) System

The SAM System was developed by Construction Robotics and is intended to work with a mason in order to reduce costs, increase productivity and increase the quality of work. The system eliminates the strenuous work by lifting the brick, applying mortar, and placing each brick in place. The mason is responsible for ensuring accurate placement of the bricks, cleaning up excess mortar, and overseeing the overall project is completed correctly.



## TEXAS SUB-BID REQUEST AD

# DRAGADOS

Requests quotes from qualified Subcontractors Service providers, Consultants, and/or Suppliers seeking to participate for the following project in **Freeport, TX**:

**MATOC FOR HORIZONTAL CONSTRUCTION IN SUPPORT OF GALVESTON DISTRICT (SWG) AND THE SOUTHWESTERN DIVISION (SWD) SOLICITATION NO. W912HY21R0012**

**Bid Date: August 10, 2022 @ 2:00pm CT**

**Subcontractor and Supplier scopes are due NO LATER THAN August 5, 2022 at 3:00pm CT**

Dragados requests Small Business (SB), Small Disadvantaged Business (SDB), Woman-Owned Small Business (WOSB), Historically Underutilized Business Zone (HUBZone) Small Business, Veteran Owned Small Business (VOSB), Service Disabled Veteran Owned Small Business (SDVOSB) for the following scopes, but not limited to:

AGGREGATES / ARCH DOORS / ARCH FLOORS / ARCHITECTURAL/ ASPHALT PAVING / CONCRETE ADMIXTURES / CONCRETE MISC. MATERIALS / CONCRETE READY MIX / CONCRETE CONSUMABLES / CONCRETE FLATWORK / CONCRETE SURFACE SEALING/ CONCRETE SAWCUTTING / CONTAINERS / CMP PIPE / CLEAR & GRUB / DEMO / DEWATERING / DIP PIPE / DRAINAGE / DRAINAGE MISC. MATERIALS / DUMPSTERS / EARTHWORK, SITEWORK, GRADING / ELECTRICAL / EROSION CONTROL/ EXCAVATION SUPPORT / ENVIRONMENTAL / FENCING / FILL & ROCK / FLOODGATES / FORM WORK / FOUNDATIONS / FUEL SUPPLY / GEOTECHNICAL INSTRUMENTATION & MONITORING / GEOTEXTILE & FABRICS / JACK & BORE / LANDSCAPING, SEEDING, SODDING / H-PILES / JANITORIAL & SUPPLY / MOT & TRAFFIC CONTROL / MARINE BARGE RENTAL / MARINE CONSTRUCTION / MASONRY, BRICK, CERAMIC / MECHANICAL & HVAC / MISC. METALS / PRECAST CONCRETE / PAINTING & COATINGS / PAVEMENT MARKING & STRIPING / PILING / QC / SEWER UTILITIES / SHEET PILES / STEEL PIPE SUPPLY / STEEL REINFORCEMENT / STEEL SHEET SUPPLY / SIP SUPPLY / STRUCTURAL STEEL / SUBGRADE & BASE COURSE / SURVEY / TRUCKING / TUG BOATS / UTILITIES / UNDERWATER WELDING / WATER PROOFING & MEMBRANES.

Non-SB firms are encouraged to contract with a group of lower tier SB's or individual SB's.

Bid Packages and Plans are available for viewing through SmartBidNet (SBN). All companies registered in our SBN will receive an invitation to bid. Please email Arinda Cale at [acale@dragados-usa.com](mailto:acale@dragados-usa.com) to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications. Performance and Payment Bonds may be required for Subcontractor, and supply Bonds for permanent material Suppliers on this project. Bond requirements may be waived on a case-by-case basis. Please contact Dragados for more information. Bond premiums are reimbursable by Dragados. Please contact Dragados for any assistance in bonding, insurance.

**Dragados is an Equal Opportunity Employer**

### Self-Driving Trucks & Heavy Equipment Komatsu

#### Royal Truck & Equipment Co.

Crash trucks equipped with attenuators have been used for years in highway work zones to protect workers and motorists. You've probably seen them in action acting as a barrier between workers painting lines or resurfacing roads. Royal Truck & Equipment has partnered with companies like Micro Systems and Kratos defense to build autonomous crash trucks to help keep road construction workers safe.

#### Built Robotics

Built Robotics' Automated Track Loader, or ATL, was developed to excavate smaller construction sites. The system uses specially designed LiDAR to accommodate for vibrations in order to see where it is going and to measure the material being excavated. Augmented GPS, a combination of onsite base stations and satellites are used to geofence the site and to move the track loader around the site with precision accuracy.


Komatsu's Smart Construction ties into their Intelligent Machine Control (IMC) construction equipment. The IMC dozer has full automatic blade control and receives real-time information on the blade position from the Global Navigation Satellite System. The blade is automatically controlled according to 3D CAD construction data with the coordinates computed from design drawings.

Komatsu uses Skycatch drones from San Francisco-based Skycatch to survey job sites from the air and then upload images to computers to generate 3D models of the terrain. Prior to construction, the 3D drawings will provide an accurate understanding of the area, shape, and volume of earthwork to be moved.

Visit the link below for the full article: <https://www.constructconnect.com/blog/construction-robotics>



# CALIFORNIA SUB-BID REQUEST ADS



**Request for Qualification (RFQ)**  
**RFQ Period: July 18, 2022 – August 1, 2022**

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

**Gateway – University of California, Berkeley**  
**UCB Project No. 12785A**

Turner has been awarded the UCB Gateway project designed by Weiss Manfredi, Executive Architect Gensler and MEP by Interface, located at the former Tolman Hall site, bounded by Hearst Avenue to the north, Koshland Hall to the west, and Morgan Hall and Wellman Courtyard to the east. The project gateway will span over Morgan Bikeway with new paving and planting to invite visitors into campus. This is a new 5-story, 374,590 square feet building hosting Berkeley’s data science classrooms, seminar and core spaces on the lower level, while the upper five levels are dedicated to a mix of research labs, faculty and staff offices, workstations and collaborative meeting spaces. This project is seeking either LEED Gold or Platinum certification.

Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to propose on the project.

Turner is currently seeking RFQs for the following Trade Packages:

Group	Bid Package #	Trade Package
3A	11	Site Utilities

Turner has a 20% UBE [MBE/WBE/DVBE/LGBTQ+] goal for this project.

University Project Reference: <https://capitalstrategies.berkeley.edu/gateway>

**For information on how to Pre-Qualify with Turner, please contact Tim Galvin – Subject: UCB Gateway at the following email address: [projectoutreach@tcco.com](mailto:projectoutreach@tcco.com)**



**REQUEST FOR Sub-Bids, Sub-Proposals from Certified CBE Firms**  
**Project Name: Adventure Park Multi-Benefit Stormwater Capture Project**  
**Project ID: SWQ000006**  
**Owner: Los Angeles County- Dept. of Public Works**  
**Subcontractors/Subconsultants/Vendors wanted for:**

**(Subcontractors)- Landscape, Clear & Grub, Reinforcing Steel, Asphalt Paving, Electrical, Instrumentation & Controls, Signage & Striping, Shoring, Dirt Export, Water Proofing, Fencing, Dewatering**  
**(Suppliers)- Precast Storage, Aggregates, RCP, Waterworks, Ready Mix Concrete, Slide Gates & Sluice Gates, Geotextiles, Misc. Metals, Exercise Equipment, Precast Structure, Park Table & Benches, Infield Dirt, Baseball Field Equipment, Pre-Fab Building**

**Project Scope:**  
**Area: South Whittier, CA**

Construction of a stormwater capture system that includes a pneumatic dam, grated drop inlet, storm drain system, manholes, pump stations, pretreatment and filtration vaults, underground storage reservoir, slide gates, landscaping, irrigation, lighting, electrical, paving, grading, the performance of other appurtenant work, and an additive alternate restroom remodel.

**BID DATE: August 16, 2022 at 11am**

**REYES CONSTRUCTION, INC.**  
 State License Number 507561  
 1383 South Signal Drive, Pomona, CA 91766  
 Phone: 909-622-2259 • Fax: 909-622-3053  
**Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M**

For information on the availability of scope of work, plans and specifications, and requirements of the contract please contact our office.

Plans, Specifications, and Contract requirements can be viewed online at no cost here:

- 1) Via iSqFt – please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)
- 2) Via [Bidexpress.com](http://Bidexpress.com) , click on solicitations
- 3) Via [dpw.lacounty.gov/contracts/opportunities.aspx](http://dpw.lacounty.gov/contracts/opportunities.aspx)
- 4) Via Sharefile- please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

Please e-mail Quotes to: [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)

## WORKFORCE EQUALITY

### Op-ed by Regional Administrator Mike Fong: Prioritize small business racial and gender equity as part of economic recovery

[ Article originally appeared in [www.sba.gov](http://www.sba.gov) ]

By Mike Fong,

Since the start of the pandemic, the U.S. Small Business Administration (SBA) has worked to save the nation’s small businesses. In Washington state alone, the agency provided more than \$11 billion worth of economic aid, and 178,000 loans and grants were awarded to businesses. This presents enormous opportunity for our agency to build on these new relationships with business owners and identify other programs and tools that will help them grow, thrive and become more resilient.

My father owned a Chinese restaurant in Post Falls, Idaho, in the late 1980s. For a few years, business was booming until a road construction project outside his front door not only uprooted the street but his restaurant along with it. The road closure led to a dramatic decline in customers and ultimately, he had to close. Unforeseen circumstances are a fact of life for small business owners and entrepreneurs, but nobody anticipated the worldwide upheaval we have experienced since the first confirmed COVID-19 case in our country was diagnosed right here in 2020.

This has been a challenge of a lifetime for our small businesses and their employees. We have seen some of our favorite stores, restaurants, and arts and entertainment venues close while others are still reeling. Recently, a new report found that during the pandemic, historically underrepresented communities were disproportionately



likely to experience closure, revenue decline, or a reduction in customers than other businesses. Undoubtedly, these findings are tied to pre-pandemic realities faced by Black, Latino and women-owned businesses that were magnified during the public health crisis.

The Biden-Harris administration and SBA Administrator Isabel Guzman have a clear vision: Center equity as part of recovery and ensure that entrepreneurs from all communities get equal access to the agency’s many financial, business training and contracting programs.

There are three priority areas where we can make progress by working with partner organizations inside and outside of government. The first is access to capital. We know this is critical to all businesses, especially those owned by

women, communities of color and veterans. SBA has several very effective finance programs that help small firms fund working capital, building acquisition and exporting. The agency’s lending programs help borrowers that may not have the credit score or collateral necessary to secure a traditional loan from a commercial lender. SBA’s finance programs are critically important to empowering underserved communities across the state.

The second priority is to reduce barriers to our programs by re-establishing and creating new relationships with local community partners. During the pandemic, we worked with numerous resource partners and other organizations to provide technical assistance and access to COVID-19 relief programs. SBA’s new Community

Navigators Pilot funds organizations across the country — trusted advocates — to reduce barriers within underserved communities to access SBA funding and federally backed programs. In our region, we will have multiple pilot efforts where this model is deployed.

The third area is to prepare our local small businesses to access, compete and secure new revenue opportunities from government contracting. In 2021, the federal government purchased more than \$25 billion in goods and services from companies based in the Pacific Northwest, with \$8.5 billion of that going to our small businesses. With the bipartisan infrastructure law now in place, even more dollars will soon be available. The share of federal procurement spending going to Black, Hispanic, Asian Americans/Pacific Islanders, as well as women and rural-owned businesses, is substantially underrepresented relative to the total number of U.S. businesses owned. We must help them gain equitable access to these contracts and become certified and eligible for these dollars.

We have demonstrated that under extraordinary circumstances, we can knit together an incredible safety net for our community during the COVID-19 crisis. I know we can do the same with intentionality in advancing equity as we build back better.

**SOURCE: [www.sba.gov/article/2022/mar/07/op-ed-regional-administrator-mike-fong-prioritize-small-business-racial-gender-equity-part-economic](http://www.sba.gov/article/2022/mar/07/op-ed-regional-administrator-mike-fong-prioritize-small-business-racial-gender-equity-part-economic)**

# Will a new oversight position help California's high speed rail plans get on track?



## Continued from page 1

Transportation Committee who is widely credited with pushing through the inspector general idea. "It is going to be staffed. It is going to be real."

That would include investigating waste, fraud and abuse, as well as working with law enforcement and prosecutors, she said.

### What the position might look like

How big an organization will it require? So far, there is no budget. But the inspector general for the high-speed rail project would be paid the same as the inspector general for the California Department of Corrections and Rehabilitation, who makes \$192,382 and will have a staff of 212 in the coming fiscal year.

Fred Weiderhold, a West Point civil engineer who served for 20 years as Amtrak's inspector

general, said if he were taking the California job, he would want to start with a staff of at least 50 people, half auditors, 30% investigators and 20% inspectors and evaluators.

"It is a daunting job," Weiderhold said about the California project. "You have to follow the money. I guarantee you that on any project this large you will have fraud, product substitution and waste."

By the time Weiderhold left as Amtrak inspector general, he had helped put several hundred people in jail and caused 2,000 people to be fired.

The high speed rail inspector general will not have authority to control actual spending, a decision that was considered and rejected by Newsom.

A more aggressive plan was followed by the Massachusetts Bay Transportation Authority in

2015, when it faced a breakdown in Boston area service and spiraling capital cost overruns. State lawmakers fired the authority's existing board and installed a new Fiscal and Management Control Board.

Estimated construction costs on a 4.3 mile extension of a light rail line had grown from \$1 billion to \$2 billion, said Joe Aiello, the board's chair. The board stopped work, threw out existing contractors and put in an independent team to evaluate what was going wrong, he said.

"There was outrageous scope creep," Aiello said.

By the time the board was dissolved last year, the construction cost had been hammered back down to \$1 billion, he said.

### State still needs actual train

Even while increasing oversight, the deal doubles down on the bullet train mission. An ap-

propriation will release \$4.2 billion from a 2008 bond fund, but only for completing a 171-mile Central Valley segment from Bakersfield to Merced.

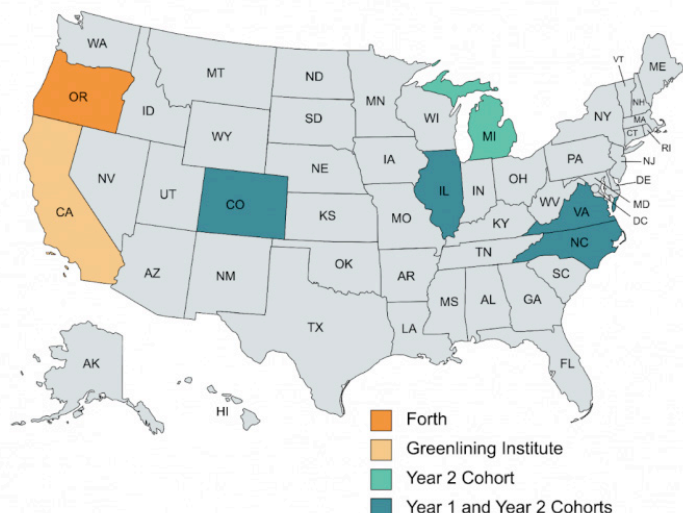
"They need to deliver something soon that the public understands is a train," Friedman said.

Newsom met another Assembly demand by adding \$3.5 billion for transit projects in the Bay Area and Southern California, as well as \$300 million to fix an Orange County Amtrak rail that is ready to fall into the Pacific.

"You can't have enough oversight on a project like this," Friedman said. "This is not a minor change. It will be a very big change for the project."

**SOURCE:** <https://calmatters.org/transportation/2022/07/high-speed-rail-california/>

## The Transformative Power of Partnership



### Continued from page 2

priorities. In 2020, Greenlining and Forth established the Towards Equitable Electric Mobility (TEEM) Community of Practice which builds bridges between environmental justice organizations and traditional environmental organizations to advance equitable electric mobility. Over the past two years, we've learned that maintaining successful partnerships between different types of organizations demands strong communication and commitment to collaboration. It's not particularly easy or quick work, but ultimately, these partnerships yield collective action that achieves greater impact.

In our five state cohorts we have environmental justice organizations and traditional environmental organizations working together on shared priorities that will advance equitable electric mobility in their respective states. We've found that this requires a lot of time, intentional conversations, and foundation setting that allows everyone to speak the same language. To establish

a baseline, we worked with TEEM members to develop shared principles, commitments, and community agreements that guide our collective efforts and inform how we work with disadvantaged communities across our states.

So far we have held four community listening sessions that have shed light on some of the challenges residents in Denver and Chicago are facing such as poor air quality and displacement caused by transportation development that leads to gentrification. We plan to do more of these listening sessions to deepen our understanding of local challenges and partner with community groups and residents to develop shared visions, campaigns, and projects that will result in lasting, tangible benefits on the ground. We're not just focused on passing a piece of legislation, or advancing one budget priority.

**Visit the link below for the full article:**

<https://greenlining.org/blog-category/2022/transformative-power-of-partnership/>



## BUSINESS TOOLKIT

# 6 Tips to Recession-Proof Your Construction Company

[ Article originally appeared in [www.constructconnect.com](http://www.constructconnect.com) ]

By Kendall Jones,

There's over a 50% chance the United States could slip into a recession within the next 18 months according to TD Securities. The construction industry really took it on the chin during the Great Recession. The number of construction firms fell by nearly 150,000 between 2007 and 2013 and over 2.3 million jobs were lost due to layoffs, early retirement, and workers leaving for greener pastures.

While the duration and impact of the next recession probably won't be as bad as the Great Recession, the construction industry has already been dealing with supply chain disruptions, inflation, and an ongoing labor shortage.

Construction business owners should start looking at ways to recession-proof their construction business now. Even if another recession doesn't hit, building a resilient business that can weather any hardship is always a smart move.

Whether it's a recession, a couple of unprofitable projects, subcontractor default, or some other business-ending catastrophe, here are some tips on how to ensure your company's continued success.

### Have Cash on Hand

Squirreling away enough cash to get your company through tough times is a good idea. You don't want to hinder your company's growth by hoarding cash rather than putting it to work. If work gets scarce you want to have enough reserves to cover your operating expenses and overhead for a few months to supplement any shortfall.

### Don't Rely on Backlogs

During the last recession, many construction firms saw backlogs of nine to 12 months slowly disappear as projects were put on hold or canceled altogether because no one could get financing. Now's the time to start strategizing how you'll keep work coming in when things get tight. This could mean focusing on one or two niche areas or expanding your current offerings to offer more to your clients.

### Keep Your Best People

Construction employment hit a 10-year high last month and has been inching ever closer to prerecession numbers. Despite that, the construction industry is still dealing with a skilled labor shortage. New workers coming into construction don't have the same experience and

expertise as the veteran employees lost during the last recession.

If you want your business to survive another economic downturn, you're going to need your best workers to get you through. This means offering competitive wages or other incentives and winning enough work to keep them busy.

### Know Your Costs

Rising material and labor costs combined with increased project complexity and shorter timelines has resulted in razor-thin profit margins for companies that don't understand their actual project costs, including job costs and overhead costs. Better knowledge and understanding of how much each job costs will lead to better estimates and higher profit margins.

### Play to Your Strengths

What sets your company apart from your competition? Is it the quality of work, your ability to deliver projects on time and within budget, or your expertise in a niche market? Are there certain types of projects or service areas that are more profitable for your company than others? If work starts to dry up, you'll want to lean into

the type of work that you excel at in order to weather the storm.

### Cut the Fat

Take a good hard look at your current operations. Are you overextending by taking on too many projects at once? Do you have equipment sitting idle for months at a time? Do you have employees that aren't pulling their weight? Are you spending money on things that aren't directly related to your strategic growth? If you answered yes to any of these questions, now is the time to cut the fat and get your company into a lean, mean, recession-fighting machine.

If your construction company is already having issues or struggling, a recession is only going to exacerbate those problems and force you to close up shop. Now is the time to work on things like tightening your cash flow, increasing your productivity on projects, and improving how efficiently your company runs.

**SOURCE:** [www.constructconnect.com/blog/6-tips-recession-proof-construction-company](http://www.constructconnect.com/blog/6-tips-recession-proof-construction-company)

# Dealing With Construction Bid Mistakes

[ Article originally appeared in [www.constructconnect.com](http://www.constructconnect.com) ]

By Kendall Jones,

Here's the scenario, you've spent the past two weeks studying the plans and specifications for a commercial construction project. You've attended the mandatory pre-bid conference, done all your takeoffs, gotten all your subcontractor and supplier pricing lined up and you've checked and double-checked your figures and finally, you seal everything up to be submitted.

The bid opening comes around and, good news, you're the apparent low bidder. The bad news is you're the apparent low bidder and the second-lowest bidder's amount is 30% higher than your bid. Clearly, mistakes were made. Are you going to be on the hook for providing the work for the erroneously submitted bid amount? Will you be allowed to withdraw your bid or will you have to forfeit your bid bond? What recourse do you have?

The rules and laws that apply to dealing with bid mistakes vary from state to state, locality to locality, and can even differ among different agencies within the same state, county, or municipality. Typically mistakes of fact on your bid will allow you to withdraw the bid without having to forfeit your bid bond. Mistakes of fact are clerical or mathematical in nature and include things like typographical errors, transposition of numbers, and misplaced decimal points.

### Clerical Errors

Other criteria are usually required to be met for a bid to be withdrawn in addition to the clerical error. The mistake in the bid must be the result of a clerical error, the bid has to have been submitted in good faith, there is credible evidence that can prove the clerical error with other paperwork, and that the contractor notified the owner of the mistake promptly.

Other requirements include it being unconscionable for the owner to enforce the contract due to the clerical error or where reliance on the bid would be detrimental to the owner. The most important thing is to notify the owner of the mistake as promptly as possible.

### Mistakes of Judgement

Ok, so we've covered how to handle a clerical mistake after a bid opening. What if you've made a mistake of judgment? Mistakes of judgment include things like inaccurately estimating the amount of labor or materials needed for a job or misinterpreting the specifications on a project. If you've made an error in judgment and don't realize it until after the bid opening there is very little recourse to take at this time.

You typically will not be allowed to withdraw your bid at this point due to an error in judgment without some penalty. If you are the low bidder you will probably end up forfeit-



ing your bid bond and could be forced to pay the difference in your erroneous bid and that of the next lowest bidder. In most instances, regardless of whether it's public work or private work you will be allowed to withdraw or modify your bid prior to the bid date.

### Tips and Tricks for Error-Free Bids

Estimating and submitting bids for construction work is stressful enough and no one wants to have to deal with the added stress of having to deal with trying to withdraw due to silly

mistakes. The best way to do that is to never make another error on a bid you submit, which of course is easier said than done.

There are some simple steps you can take to minimize the chances of making a mistake in the future. Whether it's your first bid or your 5,000th you should have procedures in place that you follow for each job you estimate. Be sure you read and understand the bidding documents; get clarification from the architect or owner on anything that you are unsure of.

Make sure you give yourself plenty of time to review all subcontractor and supplier pricing by setting a cutoff date far enough ahead for you to review them and ensure their accuracy. Attend pre-bid meetings and site visits regardless of whether they are mandatory or not. Be sure and double-check all figures and calculations and have someone else independently check those figures and calculations for you.

### Final Thoughts

Estimating a project is hectic work but by gathering all the necessary information and taking the time to check and double-check your bid for mistakes you can greatly decrease the chances you'll have to deal with bid errors after putting in all those hours of hard work.

Using digital takeoff and estimating tools is a great way to ensure you've got all the necessary quantities, costs, and labor accurately counted and included in your final bid.

**SOURCE:** [www.constructconnect.com/blog/dealing-construction-bid-mistakes](http://www.constructconnect.com/blog/dealing-construction-bid-mistakes)



## EVENTS & SEMINARS



### Santa Clara Job Fair - Santa Clara Career Fair - Virtual by Diversity Career Group Career Fairs & Job Fairs

Date and time: Thu, August 11, 2022 • 11:30 AM – 2:00 PM PDT

Are you looking for a New Career in Santa Clara / San Jose? Now you can Meet & conduct One-on-One Chat, Instant and Scheduled Video Interviews with Local and Nationally Known Employers at The Santa Clara / San Jose Job Fair - Virtual Career Fair - All Positions.

Positions represented at our Santa Clara Virtual Career Fairs: Sales, Inside Sales, Outside Sales, Retail, Administration, Financial Sales, B2B Sales, Account Managers, Government, Customer Service, Project Managers, Maintenance Supervisors, Healthcare, Industrial Sales, Mortgage, Financial Consulting, Retail, Security Sales, Insurance Sales, Retail Manager, Telecommunications, Pest Control, Logistics, Solar Sales, Software Sales, Work from Home Positions, Management Trainees and more

**Register here :**

<https://www.eventbrite.com/e/santa-clara-job-fair-santa-clara-career-fair-tickets-259765976027?aff=ebdssbdestsearch>



### San Francisco Career Fair by Career Fair Connection

Date and time: Thu, August 11, 2022 • 9:30 AM – 12:30 PM PDT

Don't just look for a job. CONNECT with the right employers.

This career fair is a great recruitment event to connect with top employers in the areas of Government, Sales, Retail, Education, Information Technology, Engineering, Healthcare, Financial Services, Management, Manufacturing, Customer Service as well as other career paths.\*

Professional Dress and an updated resume are strongly recommended.

Advance applications and interview scheduling is available for some positions. Forward your resume to [events@careerfairconnection.com](mailto:events@careerfairconnection.com) today. Our recruitment team can match you to open positions that fit your background and salary requirements.

**Register here :**

<https://www.eventbrite.com/e/san-francisco-career-fair-tickets-81109008227?aff=ebdssbdestsearch>



### FoodieLand Night Market - Berkeley by FoodieLand Night Market

Date and time: Fri, Aug 5, 2022, 3:00 PM • Sun, Aug 7, 2022, 11:00 PM PDT  
Location: Golden Gate Fields • 1100 Eastshore Highway, Berkeley, CA 94710

FoodieLand is a foodie-inspired three-day event where family and friends gather together for food and drink, shopping, and entertainment.

A SUMMER TO REMEMBER. There is something for everyone at FoodieLand.

**NOTE:** Tickets will only be available online through Eventbrite. No tickets will be sold at the door. Please purchase your tickets in advance.

Children under 5 are admitted for free.

**Register here:** <https://www.eventbrite.com/e/foodieland-night-market-berkeley-august-5-7-tickets-270774021387?aff=ebdssbdestsearch>



### Tiki Oasis 2022 by Tiki Oasis

Location: Town and Country San Diego  
500 Hotel Circle North • San Diego, CA 92108

Tiki Oasis, the original and largest Tiki event in the world. Join us and enjoy five nights and four days of live music, dancing, pool lounging, fashion shows, sunset dinners, disc jockeys, art exhibit, educational seminars, busting Tiki Marketplace, tropical cocktails curated by top mixologists and so much more! Note you must have a ticket if you are staying on property (this will be enforced) and you must have a ticket to attend all evening events including our concert and suite soirees!

**Register here:** <https://www.eventbrite.com/e/tiki-oasis-2022-tickets-308098800807?aff=ebdssbdestsearch>



## PUBLIC LEGAL NOTICE ADVERTISEMENTS

### OAKLAND UNIFIED SCHOOL DISTRICT

#### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 21102**

**Re-Bid-Westlake Middle School Intrusion Alarm  
2629 Harrison Street, Oakland, CA 94612**

#### Project consists of:

To provide all required equipment, raceways, conduits, wire, junction boxes, connections, programming, and testing for a complete intrusion alarm system. This system shall comply with the project inspections, design drawings, and OUSD intrusion alarm standards. Contractors are required to provide rates for 1st shift (day shift) and also the second shift (swing shift).

**Engineer's Estimate: \$1,600,000**

**Project Manager** is John Esposito, who can be reached at: [john.esposito@ousd.org](mailto:john.esposito@ousd.org) and/or 510-277-6530.

**"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid."** The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is subject to prequalification pursuant to Public Contract Code section 20111.6. Deadline to prequalify for this project is **July 29, 2022**. Please email Juanita Hunter at: [Juanita.hunter@ousd.org](mailto:Juanita.hunter@ousd.org) or La Juana Lewis at: [LaJuana.Lewis@ousd.org](mailto:LaJuana.Lewis@ousd.org) for more prequalification requirements.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: [ousd.org](http://ousd.org) > Offices and Depts > Facilities Planning & Management Department > Opportunities > Project Labor Agreement > 2021 PLA

Contract Documents will be available on or after **July 13, 2022**, for review at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed

Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com).

Attn: Sandy. Online using the Plan Command System at [www.eastbayblueprint.com](http://www.eastbayblueprint.com) or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of,

any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **180** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk  
Facilities Planning & Management  
955 High Street, Oakland, CA 94601**

on **August 4, 2022**, before 2:00 p.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on **July 21, 2022**, at **1:30 p.m.**, at Front entrance of the Westlake Middle School site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular

Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency decl

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "C-10 Electrical Contractor and B- General Building Contractor"** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.



## COMMUNITY OUTREACH

# Progress Update on Community Driven Projects to improve East Oakland Neighborhoods while Avoiding Displacement

[ Article originally appeared in  
[www.oaklandca.gov](http://www.oaklandca.gov) ]

The City of Oakland and multiple community partners marked the second year of implementation of the "Better Neighborhoods, Same Neighbors" (BNSN) Initiative by providing a progress update. Funded by a \$28.2 million Transformative Climate Communities (TCC) grant from the California Strategic Growth Council, the Initiative brought together the City of Oakland, multiple community organizations, residents and business owners to implement five projects across four transformative elements in a five-square-mile area in deep East Oakland.

"Thanks to the vision and leadership of East Oakland stakeholders and the generous support of the Strategic Growth Council, the 'Better Neighborhoods, Same Neighbors' initiative has accomplished so much since its launch," said Oakland Mayor Libby Schaaf. "From distributing fruit trees to breaking ground on an affordable housing development and community clinic, transformative projects are underway to create healthy neighborhoods, build jobs and community wealth, and prevent displacement. Equitable neighborhoods are climate-resilient neighborhoods."

"We're extremely proud to be a part of the work led by the 'Better Neighborhoods, Same Neighbors' team and their partners, who are a testament to the power of community in transforming neighborhoods so that they are healthier, more inclusive and connected," said Strategic Growth Council Executive Director Lynn von Koch-Liebert.

#### Job Creation

More than half (36) of the projected 60 jobs have already been created by BNSN partners since launch.

#### Housing Units to be Completed Early

Following a September 2021 groundbreaking, construction on the 55-unit, deeply affordable, mixed-use development at 95th & International is now a year ahead of schedule and will be completed by the end of 2022. In addition to much-needed housing, the development will have a community-serving health clinic, operated by La Clínica de La Raza, on the ground floor. The development's extensive public-private partnership lead by ACTs Community Development Corporation includes Related California, the

City of Oakland, California's Strategic Growth Council (through the Transformative Climate Communities Grant), the California Department of Conservation, the Oakland Housing Authority, U.S. Bank and Citibank. The housing development will be for local residents who earn between 20% and 50% of Average Median Income, and 25% of the units are designated for unhoused populations.

#### Fruit Tree Planting takes Root

The Oakland Parks and Recreation Foundation in partnership with Planting Justice have planted exactly 200 fruit trees in the BNSN area and have directly contacted 2,000 people about the fruit tree planting project. The Initiative's goal is to plant 2,000 new residential and street trees to promote healthier surroundings and improve air quality, mitigating urban island heat effect, reducing runoff, and preventing blight.

#### Enrichment on Two Wheels

Higher Ground in partnership with Scraper Bikes has served 135 youth through their bike lending program and afterschool classes at 5 schools and 1 recreation center. This BNSN element has

also created jobs by employing 10 youth and 4 adults from East Oakland. The groups have also nurtured riders by leading 7 community rides. They're well on the way of achieving the goals of serving 560 youth and installation of a permanent bike shed for publicly accessible bike repair and programming.

#### Aquaponics Farm and Food Hub

A historic 3-acre nursery has been acquired by Planting Justice to create one of the largest/most productive urban aquaponics farms in the U.S. able to produce hundreds of thousands of pounds of fresh organic produce for East Oakland residents. They've completed site remediation and are awaiting permits to build the new greenhouses. Through the TCC grant, Planting Justice has created 12 full-time, benefitted, living-wage jobs – all of which are 100% filled by residents of the Plan Area.

Visit the link below for the full article:

<https://www.oaklandca.gov/news/2022/progress-update-on-community-driven-projects-to-improve-east-oakland-neighborhoods-while-avoiding-displacement>



# FICTITIOUS BUSINESS NAME STATEMENTS

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397735

Fictitious Business Name(s):  
**BACKLYTE**  
Address  
**1801 Larkin Street, Apt A  
San Francisco, CA 94109**  
Full Name of Registrant #1  
**Andrew Jordan**  
Address of Registrant #1  
**1801 Larkin Street, Apt A  
San Francisco, CA 94109**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **NOT APPLICABLE**  
Signed: **Andrew Jordan**  
This statement was filed with the County Clerk of  
San Francisco County on **07-14-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Giselle Romo  
Deputy County Clerk  
07-14-2022**  
**07/21/22 + 07/28/22 + 08/04/22 + 08/11/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397557

Fictitious Business Name(s):  
**Business Communications**  
Address  
**152 Jules Avenue, San Francisco, CA 94112**  
Full Name of Registrant #1  
**John Sommerfield**  
Address of Registrant #1  
**152 Jules Avenue, San Francisco, CA 94112**  
Full Name of Registrant #2  
**Diane Shapiro**  
Address of Registrant #2  
**152 Jules Avenue, San Francisco, CA 94112**  
This business is conducted by **A Married Couple**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-01-2001**  
Signed: **John Sommerfield**  
This statement was filed with the County Clerk of  
San Francisco County on **06-23-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Maribel Jaldon  
Deputy County Clerk  
06-28-2022**  
**06/30/22 + 07/07/22 + 07/14/22 + 07/21/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397692

Fictitious Business Name(s):  
**Deez Cuts**  
Address  
**370 4th Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Denise Peterson**  
Address of Registrant #1  
**2943 Taraval Street, San Francisco, CA 94116**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-11-2022**  
Signed: **Denise Peterson**  
This statement was filed with the County Clerk of  
San Francisco County on **07-11-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Fallon Lim  
Deputy County Clerk  
07-11-2022**  
**07/21/22 + 07/28/22 + 08/04/22 + 08/11/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397406

Fictitious Business Name(s):  
**DLXSF Retail**  
Address  
**1831 Market Street, San Francisco, CA 94103**  
Full Name of Registrant #1  
**Tenure Skateboard Store LLC (CA)**  
Address of Registrant #1  
**209 2nd Avenue,  
San Mateo, CA 94401**  
This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **Not Applicable**  
Signed: **Mike Manidis**  
This statement was filed with the County Clerk of  
San Francisco County on **06-17-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Giselle Romo  
Deputy County Clerk  
06-17-2022**  
**06/30/22 + 07/07/22 + 07/14/22 + 07/21/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397567

Fictitious Business Name(s):  
**Engage by Cell**  
Address  
**405 Sansome Floor #4, San Francisco, CA 94111**  
Full Name of Registrant #1  
**Guide by Cell, Inc. (CA)**  
Address of Registrant #1  
**405 Sansome Floor #4, San Francisco, CA 94111**  
This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-01-2022**  
Signed: **David Asheim**  
This statement was filed with the County Clerk of  
San Francisco County on **06-29-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Maribel Jaldon  
Deputy County Clerk  
06-29-2022**  
**07/07/22 + 07/14/22 + 07/21/22 + 07/28/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397538

Fictitious Business Name(s):  
**Interpreter Intelligence**  
Address  
**1111 Kearny Street, San Francisco, CA 94133**  
Full Name of Registrant #1  
**Boostlingo, LLC (DE)**  
Address of Registrant #1  
**98 San Jacinto Blvd, 4th Floor  
Austin, TX 78701**  
This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **03-10-2022**  
Signed: **Noelle R. Lattimore**  
This statement was filed with the County Clerk of  
San Francisco County on **06-27-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Maribel Jaldon  
Deputy County Clerk  
06-27-2022**  
**07/14/22 + 07/21/22 + 07/28/22 + 08/04/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397500

Fictitious Business Name(s):  
**Landestiny**  
Address  
**32 Heather Avenue, San Francisco, CA 94118**  
Full Name of Registrant #1  
**TSI Enterprises LLC (CA)**  
Address of Registrant #1  
**32 Heather Avenue, San Francisco, CA 94118**  
This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **01-01-2022**  
Signed: **Tomomi Itakura**  
This statement was filed with the County Clerk of  
San Francisco County on **06-28-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Maribel Jaldon  
Deputy County Clerk  
06-28-2022**  
**07/07/22 + 07/14/22 + 07/21/22 + 07/28/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397459

Fictitious Business Name(s):  
**Little Jane on California**  
Address  
**3585 California Street, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Sweet Janis LLC (CA)**  
Address of Registrant #1  
**2123 Fillmore Street, San Francisco, CA 94115**  
This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-22-2022**  
Signed: **Amanda Michael**  
This statement was filed with the County Clerk of  
San Francisco County on **06-22-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Melvin Galvez  
Deputy County Clerk  
06-22-2022**  
**06/30/22 + 07/07/22 + 07/14/22 + 07/21/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397521

Fictitious Business Name(s):  
**NAVAJEWELRY**  
Address  
**709 Buchanan Street, San Francisco, CA 94102**  
Full Name of Registrant #1  
**Suzanne Hendler**  
Address of Registrant #1  
**709 Buchanan Street, San Francisco, CA 94102**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-13-2022**  
Signed: **Suzanne Hendler**  
This statement was filed with the County Clerk of  
San Francisco County on **06-27-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Maribel Jaldon  
Deputy County Clerk  
06-27-2022**  
**06/30/22 + 07/07/22 + 07/14/22 + 07/21/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397570

Fictitious Business Name(s):  
**1.) Offshore Wines  
2.) Chateau Fiasco**  
Address  
**419 9th Avenue, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Devon Magee**  
Address of Registrant #1  
**419 9th Avenue, San Francisco, CA 94118**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-27-2022**  
Signed: **Devon Magee**  
This statement was filed with the County Clerk of  
San Francisco County on **06-29-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Fallon Lim  
Deputy County Clerk  
06-29-2022**  
**07/07/22 + 07/14/22 + 07/21/22 + 07/28/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397595

Fictitious Business Name(s):  
**Seashells Realty Group**  
Address  
**1160 Battery Street East, Suite #100  
San Francisco, CA 94111**  
Full Name of Registrant #1  
**Shelley Floyd Jr.**  
Address of Registrant #1  
**418 Pinefield Rd  
San Jose, CA 95134**  
This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-01-2022**  
Signed: **Shelley Floyd Jr.**  
This statement was filed with the County Clerk of  
San Francisco County on **06-29-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Giselle Romo  
Deputy County Clerk  
06-29-2022**  
**07/07/22 + 07/14/22 + 07/21/22 + 07/28/22**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0397691

Fictitious Business Name(s):  
**SF Millinery LLC**  
Address  
**2201 Balboa Street, #1  
San Francisco, CA 94121**  
Full Name of Registrant #1  
**SF Millinery LLC (CA)**  
Address of Registrant #1  
**2201 Balboa Street, #1  
San Francisco, CA 94121**  
This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-01-2022**  
Signed: **Sarah K. Fedai**  
This statement was filed with the County Clerk of  
San Francisco County on **07-11-2022**  
Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.  
Filed: **Maribel Jaldon  
Deputy County Clerk  
07-11-2022**  
**07/21/22 + 07/28/22 + 08/04/22 + 08/11/22**





## SUCCESS STORIES

# Zea Sonnabend, Fruitilicious Farm

[ Article originally appeared in <https://cameonetwork.org> ]

Zea Sonnabend's organic farming bona fides cannot be overstated. With an MS in Plant Breeding from Cornell University and 35 years of experience as a farmer, gardener, inspector, educator, policy specialist, and organizer, you'd be hard-pressed to find someone more qualified. Yet running her own farming operation still came with its challenges.

Zea's first forays into farm owning began in 1982 when she grew organic figs and peaches in Tehama County. Later she became involved in advocacy and policy related to organic farming, working with organizations such as the Ecological Farming Association and California Certified Organic Farmers (CCOF). She helped write the first certification handbook and materials list for organic farming in California, is a founder of the Organic Materials Review Institute, and has worked for the USDA and the National Organic Standards Board as a contractor to develop the National List.

But farming was always her true passion, so in 2011 she decided to give it another go. She teamed up with Terence Welch, a fruit advisor who was eager to try a wide variety of organic techniques, and they began growing organic fruits at two farm locations under the name Fruitilicious Farm. Then the drought hit, and she found that two irrigation



**Zea Sonnabend**

wells needed to be upgraded. That's where California FarmLink came in.

California FarmLink provided Zea with two infrastructure loans, the most recent with a five-year term. These loans have made it possible for her to sustain the farm. Today, Fruitilicious Farm is fully under Zea's ownership while Terence helps oversee production. The farm produces high-quality fruit using many organic practices, including cover crops, compost, and careful pest and crop monitoring. They grow more than 70 varieties of apples, including heirlooms unique to California and antique varieties from Europe. Zea also grows figs, pears, quince, peaches, citrus, and avocados.

**SOURCE:** <https://cameonetwork.org/success-story/women/zea-sonnabend-fruitilicious-farm/>

# Beny Benjamini, License2Bling

[ Article originally appeared in <https://cameonetwork.org> ]

Since 2005, Beny Benjamini's License2Bling has enjoyed success manufacturing fashionable, high-end license plate frames featuring Swarovski crystals. Targeting both men and women, the frames are sold at numerous car dealerships as well as online. In 2012, Benjamini saw a new opportunity to manufacture frames with licensed sports team logos. Seeking capital to finance his new product line, in June 2012 he visited Pacific Coast Regional SBDC for help.



**Beny Benjamini**

PCR SBDC Business Advisors Paul Mazbanian and Myron Perryman helped Benjamini package a loan application, submit it to an underwriter at Pacific Coast Regional and obtain a \$200,000 business loan to expand the business. They also helped Benjamini create financial projections, refine his inventory management strategy and set long-range goals.

License2Bling received its loan in February 2013. Benjamini used the proceeds to buy new

equipment, hire two employees, expand the product line, and buy a new building. "It really enabled our growth trajectory to be more aggressive," he says. The company now has six employees, including Benjamini, and sales have

increased by 25 percent year-over-year. "In the last year and a half, we went from renting a 2,500-square-foot building to renting a 7,500-square-foot building to now owning a 15,000-square-foot building with 22-foot ceilings," says Benjamini proudly. As for the future, Benjamini is about to bring on a veteran CFO in preparation for establishing new partnerships, expanding the product base, adding new distribution channels and strengthening the company's sourcing in China. "We wouldn't be where we're at right now without the long-range planning the PCR SBDC

had us do," says Benjamini. "Our relationships with Myron and Paul have been invaluable, and we definitely plan on working with them again."

**SOURCE:** <https://cameonetwork.org/news/beny-benjamini-license2bling/>



## ABANDONMENT OF FICTITIOUS BUSINESS NAME

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1) **SF Millinery**  
Located at **2201 Balboa Street #1, San Francisco, CA 94121**

This fictitious business name was filed in the County of San Francisco on **01/25/2019** under file **2019-0384940**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Sarah Fedaie**  
**2201 Balboa Street, #1 San Francisco, CA 94121**

This business was conducted by a **AN INDIVIDUAL**

Signed: **Sarah Fedaie**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**07/11/2022**

**07/21/22 + 07/28/22 + 08/04/22 + 08/11/22**



## CHANGE OF NAME ADVERTISEMENT

### CHANGE OF NAME

#### ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 22-557270

PETITIONER OR ATTORNEY  
**Kevin Khovananth**  
**2529 24th Avenue**  
**San Francisco, CA 94116**

TO ALL INTERESTED PERSONS:  
**Kevin Khovananth**  
for a decree changing names as follows:

**Kevin Khovananth**  
to  
**Kevin Kho**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **August 23, 2022** Time: **9:00 AM**  
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

**JEFFREY FLORES, Deputy Clerk**  
**DATED - July 12, 2022**

**07/21/22 + 07/28/22 + 08/04/22 + 08/11/22**

### CHANGE OF NAME

#### ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 22-557270

PETITIONER OR ATTORNEY  
**Kevin Khovananth**  
**2529 24th Avenue**  
**San Francisco, CA 94116**

TO ALL INTERESTED PERSONS:  
**Kevin Khovananth**  
for a decree changing names as follows:

**Miriya April Khovananth**  
to  
**Miriya April Wong**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **August 23, 2022** Time: **9:00 AM**  
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

**JEFFREY FLORES, Deputy Clerk**  
**DATED - July 12, 2022**

**07/21/22 + 07/28/22 + 08/04/22 + 08/11/22**

### CHANGE OF NAME

#### ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 22-557268

PETITIONER OR ATTORNEY  
**Rouzbeh Shahsavari**  
**PO Box 475383**  
**San Francisco, CA 94147**

TO ALL INTERESTED PERSONS:  
**Rouzbeh Shahsavari**  
for a decree changing names as follows:

**Rouzbeh Shahsavari**  
to  
**Rouzbeh Savary**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **August 23, 2022** Time: **9:00 AM**  
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

**JEFFREY FLORES, Deputy Clerk**  
**DATED - July 11, 2022**

**07/14/22 + 07/21/22 + 07/28/22 + 08/04/22**